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13. Factors Affecting Impulse Buying Behavior Of Consumers

Mainly Focused On Identifying The General Factors That Increase Impulse Buying. In Bangladesh, Impulse Purchase Is A Common Affair, But We Do Not Have Sufficient Research On This Phenomenon. Main Objective Of This Paper Is To Find Out The Factors A Feb 15th, 2024

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Keywords: Consumer Buying Behavior, Home Appliances, Factors Influences, Marketing Strategies. I. INTRODUCTION TO CONSUMER BEHAVIOUR Generally Speaking, Consumer Behaviour Is The Study Of The Processes That Individuals Or Groups Go Through In Making Their Purchasing Choices In Order T Mar 14th, 2024

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Ages And Life Stages. (Kardes Et Al. 2011, P. 8.) A Consumer's Buying Behavior Is Influenced By Cultural, Social, Personal And Psychological Factors. Consumer Behavior Is A Part Of Human Behavior And By Studying Previous Buying Behavior, Marketers Can Estimate How Consumers Might Behave In The Future When Making Purchasing Decisions. File Size: 913KB Feb 21th, 2024

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